



PREFERRED FOAM PRODUCTS, INC.

"Specialists in Urethane Foam"
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May 13, 2026

We are writing to inform you of an upcoming pricing adjustment resulting from ongoing global geopolitical instability and continued supply chain disruptions. In particular, recent production interruptions caused by the fire in Texas, combined with tightening global raw material markets, have significantly impacted both availability and cost across our supply chain.

Over the past several weeks, we have worked closely with our supply partners to minimize disruptions and maintain consistent supply for your organization. Despite increasingly constrained market conditions, we have prioritized securing raw materials to ensure uninterrupted product availability and dependable service to our customers.

During this period, raw material and freight costs have increased substantially, including the implementation of fuel surcharges throughout the transportation network. Market pricing has remained highly volatile, with suppliers continuing to adjust pricing on short notice.

As a result of these ongoing pressures, we must implement a price increase of \$0.09/lb effective 5/18/26. Any shipments on or after this date will be at the adjusted price.

Industry guidance suggests volatility is likely to continue in the coming months. Despite these challenges, we remain committed to sourcing materials as competitively as possible while continuing to support your business with reliable supply and service.

We sincerely appreciate your continued partnership and understanding. If you have any questions or would like to discuss this further, please do not hesitate to contact us.

Sincerely,

Kyle Richards

Preferred Foam Products